

#### ΕΥΑΓΓΕΛΟΣ ΜΑΡΓΑΡΙΤΉΣ ΔΙΚΗΓΟΡΟΣ LAMDA MALLS A.E.

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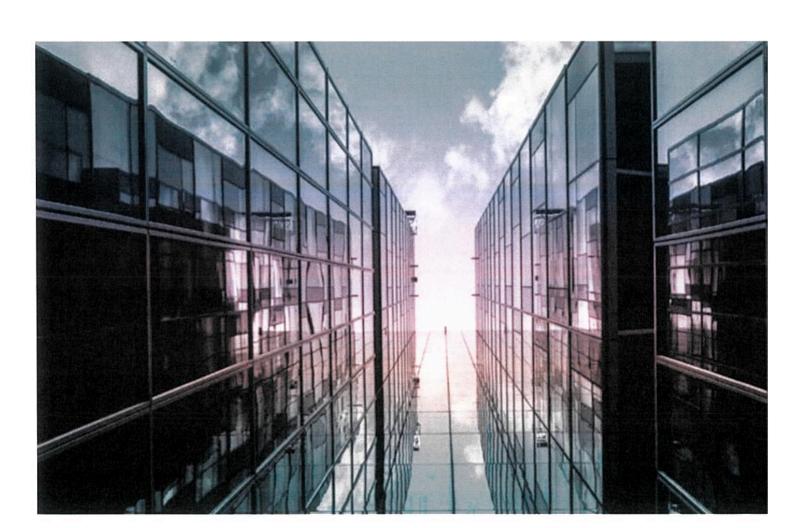


\*Scan QR Code for exact location in Google Maps

# Real Estate Appraisal for ROBIES PROPRIETATI IMOBILIARE SRL

Land for development Bolintin - Deal, Giurgiu County (A1 Bucuresti - Pitesti Highway)

Valuation date: 30th June 2019





14th November 2019

Land for development in Giurgiu County, Bolintin - Deal

Dear Sir/Madam,

In accordance to your request, we have carried out the valuation for the property located in the western part of Bucharest, in Bolintin - Deal, Giurgiu County.

For the purpose of the study we have assumed that the owner has a good transferable title, and there are no liens or covenants connected to the freehold interest of the subject property;

Valuation Date: 30th June 2019.

Report Date 14th November 2019;

The valuation has been carried out in accordance with the International Valuation Standards (IVS), and the recommendations of The Romanian National Association of Valuers (ANEVAR).

Cosmin Grecu

Managing Partner

Head of Valuation and Research



Daiana Alecsandra Nistor Head of Advisory





#### **EXECUTIVE SUMMARY**

	Report Date	14 <sup>th</sup> of November 2019
	Property Address	Bolintin – Deal, Giurgiu County, near A1 Bucuresti – Pitesti Highway
	Portfolio Description	Land for development with a total area of 102.498 sq m according to measureements
	Tenure	OWNER: ROBIES PROPRIETATI IMOBILIARE SRL  Freehold – The appraisal report did not take into account any pledges or other forms of encumbrance.
	Instruction	To value on the basis of Market Value the freehold interest in the Property as at the Valuation Date in accordance with the written instruction.
	Valuation Date	30 <sup>th</sup> of June 2019
	Inspection Date	14 <sup>th</sup> of November 2019
	Inspection Valuer	NISTOR Daiana - Alecsandra, RE Valuer – ANEVAR no. 14725/2019
	Capacity of Valuer	Independent
	Exchange rate	1 EUR = 4,7351 Lei as of National Bank Exchange Rate published on 28 <sup>th</sup> of June 2019.
	Purpose of Valuation	Internal purposes
	Market Value	1.900.000 €  - one million nine hundred thousand eur, exclusive of VAT –  ~ 18,6 € / sq m -
ΑΡΓΑΡΙΤΗΣ	Remarks/ Special Assumptions	- All figures above are exclusive of VAT.

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Kiv.: 694 60 82 584 This summary should not be read separately but in conjunction with the rest of the valuation report. While this summary lists the main points of the report the report details our findings, opinions and advice.

> Land for development - Bolintin - Deal, Giurgiu ROBIES PROPRIETATI IMOBILIARE SRL



#### The opinion of value is based on:

- ⇒ the features of the subject real estate property (rarity, location, specifications, development potential, submarket, demand and supply);
- ⇒ the assumptions and special assumptions, limiting conditions and definitions detailed herein;
- ⇒ the fact that the property was valued in its entirety, in the context of the the uses considered for the valuation;
- ⇒ the value stated in Euro, on the status quo of the property, the real estate market performance and the current relevant socio-economical factors (supply and demand levels, inflation, exchange rates, etc.). Property values can fluctuate in time however, there might be no correlation between the exchange rate evolution and the value levels;
- ⇒ the fact that the value is an opinion, it is predictive, subjective and it is forward looking;
- ⇒ as of today, there is no connection between environmental responsibilities and the value;

The valuation report has 33 (thirty - three) pages and annexes and it presents the basis on which the valuer has expressed his/ her opinion.

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1. TERMS OF REFERENCE FOR THE EVALUATION  1.1 IDENTIFICATION AND COMPETENCY OF THE VALUER: 1.2 IDENTIFICATION OF THE CUSTOMER / BENEFICIARY 1.3 SCOPE OF THE EVALUATION 1.4 BASIS OF EVALUATION 1.5 ASSET IDENTIFICATION  7				
1.2 IDENTIFICATION OF THE CUSTOMER / BENEFICIARY 1.3 SCOPE OF THE EVALUATION 6 1.4 BASIS OF EVALUATION 6				
1.3 SCOPE OF THE EVALUATION  1.4 BASIS OF EVALUATION  6				
1.4 BASIS OF EVALUATION 6				
1.5 ASSET IDENTIFICATION 7				
1.6 RELEVANT DATA				
1.7 INFORMATION DETAILS				
1.8 THE NATURE AND SOURCE OF INFORMATION ON WHICH THE VALUATION WILL BE BASED ON 7				
1.9 HYPOTHESES AND SPECIAL HYPOTHESES 8				
1.10 COMPLIANCE WITH STANDARDS				
1.11 CONFIDENTIALITY 10 1.12 REPORT CURENCY 10				
1.13 TAX 10				
2. ANALYZED PROPERTY 11				
2.1 PROPERTY LOCATION 11				
2.2 TENURE 12				
2.3 PHYSICAL CHARACTERISTICS 12				
3. MARKET ANALYSIS				
3.1 MACROECONOMIC INDICATORS 14				
3.2 ROMANIAN INVESTMENT MARKET 15				
3.3 ROMANIAN RESIDENTIAL MARKET ERROR! BOOKMARK NOT DEFINED				
4. HIGHEST AND BEST USE ANALYSIS				
5. VALUATION CONSIDERATION 20				
5.1 METHODOLOGY				
5.2 COMPARISON APPROACH (DIRECT VALUATION) 20				
5.3 DEVELOPMENT APPROACH (RESIDUAL METHOD) 23				
6. CONCLUSIONS				
CERTIFICATION				

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#### 1. Terms of Reference for the evaluation

#### 1.1 Identification and competency of the valuer:

- The valuation report has been prepared by Daiana Alecsandra Nistor, ANEVAR member, real estate valuation valuer, id no. 14725/2019 and Cosmin Grecu, ANEVAR member, real estate valuation authorized valuer, id no. 12981/2019, on behalf of CP Valuation SRL, certificate 0304/2018, a corporate ANEVAR member, operating under the brand "Crosspoint Valuation", with the head office in Bucharest, 7 Breaza Street, Sector 3, Bucharest.
- We confirm that the surveyor have relevant experience in this type of property and this
  particular location and is qualified for the purpose of the valuation. We have acted as external
  valuers as defined in the ANEVAR and International Standards.

#### 1.2 Identification of the customer / beneficiary

Client / Beneficiary: ROBIES PROPRIETATI IMOBILIARE SRL, with headquarters in 7A Bucharest-Ploiesti Road, 4th floor, ROBIES PROPRIETATI IMOBILIARE S.R.L., with headquarters in 7A Bucharest-Ploiesti Road, 4th floor, office 1, 1st district, Bucharest, registered at the Trade Registry Office with no. J40/21072/2006, fiscal attribute RO19939950, bank account RO48BUCU306542962511RO01 at Alpha Bank Romania, represented by Konstantinos Georgiopoulos, in the capacity of Administrator.

#### 1.3 Scope of the evaluation

- As per the agreed Terms of Engagement, the purpose of this Valuation Report is **for financial reporting.** 

#### 1.4 Basis of evaluation

- The basis of evaluation is fair value, standards ANEVAR - EVS 100 - Framework, edition of 2018: The fair market value is "an estimate of the market value of a property, based on what a knowledgeable, willing, and unpressured buyer would probably pay to a knowledgeable, willing, and unpressured seller in the market."

The valuation report complies with International Financial Reporting Standards (IFRS) and more specifically to IFRS13 – Fair Value Measurement.

- Steps to determine these values were:
  - o documentation based on a list of information required from the client;
  - inspection of the building;
  - setting limits and assumptions that formed the basis for drafting the report;
  - selecting the type of the estimated value in this report;
  - deductions and estimate restrictive conditions specific for the objective that must be taken into account for carrying out the transaction;
  - analysis of all information gathered, interpreting the results in terms of evaluation;
  - application of valuation method considerate opportune to determine the value and basis of the valuator's opinion.

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#### 1.5 Asset identification

- Land for industrial development with a total area of 102.498 sq m according to property documents located in the western part of Bucharest, Giurgiu County, Bolintin – Deal area, near A1 Highway Bucuresti – Pitesti.
- The plot is registered with:
  - o cadastral no.2457-1578-1582-1583-1584-1588-1589-1661-1950-1951-1952-1953-1954-1955-1956-1957-1958-1959;
  - o Land Book no. 33404, OCPI Giurgiu;

#### 1.6 Relevant data

- The valuation date is valuation reference date, as defined by the standards of evaluation. Estimated values in this report are valid for the valuation date:
  - Valuation date: 30<sup>th</sup> of June 2019;
  - Inspection date: Inspection of the property was conducted on 14<sup>th</sup> of November 2019 by the representative of the valuation company, certifi229874ed valuer Daiana Alecsandra Nistor.
  - Valuation report date: 14<sup>th</sup> of November 2019.

#### 1.7 Information details

- We prepared this valuation report based on information on the property, provided by the Client, which are detailed further in the report andweconsidered this information to be accurate and reliable. The accuracy of the report and the estimates below are therefore closely linked to the correctness and completeness of this information; Consequently, if they or some of them will prove to be incorrect or incomplete, correctness of the valuation could be affected and, consequently, we reserve the right to change the report accordingly.
- Data on the evaluated property we have obtained from the owner's representative, after inspection and following the analysis of documents.
- There was not done a detailed verification and we don't have knowledge of the existence of hidden defects. We evaluated the ownership of the building considering a normal state of use.

#### 1.8 The nature and source of information on which the valuation will be based on

- Documents made available by the owner of the property, as follows:
  - PUZ:
  - Land Book Exceirpt;
- Other needed information found in professional literature, as follows:
  - Local operators:
  - Specialized legislation, SEV 2018 evaluation standards, Implementation Guide.
  - Specialized sites for real estate: <u>www.imobiliare.ro</u>, <u>www.olx.ro</u>, etc.; Information sites in real estate: <u>www.insse.ro</u>, <u>www.argus.me</u>, etc.
  - Company database CRM.

The Client has provided us with such information as details of tenure, use, town planning consents and the like; or, in some cases, such information was retrieved using public information. We have considered this information to be complete and accurate for the scope of our valuation. In case the information is deemed to be incomplete and incorrect, we reserve the right to review the valuation

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#### accordingly.

We have made on-line enquiries of the Local Planning Authority in respect of the property and it is probable that all planning schemes and road proposals which are directly relevant will have come to light. However, we have not made official searches and for the purposes of this valuation we have assumed that full planning consent exists, or established use rights are available for the existing buildings and present uses. Before our valuation is relied upon, we recommend these assumptions be verified by your lawyers who we presume will be making the usual searches and enquiries.

We have not inspected the title deeds or other legal documents pertaining to the property and our valuation is based upon the assumption that there are no unusually onerous restrictions or obligations attaching to the property and that it enjoys good marketable title. The site is as identified to us on site and we have relied upon this for the purposes of our valuation.

The documents provided by the Client are hard or electronic copies of the original documents. We have not made any verification related to their authenticity and we have indicated, as appropriate, any difference or inconsistency, including but not limited to typing errors, expired documentation, etc.

The market information (prices, rents, yields, etc) were collected from various sources, such as real estate portals (www.imobiliare.ro, www.imopedia.ro, www.olx.ro, www.spatii-comerciale.ro, www.espaco.ro, www.esop.ro, etc.), periodic publicationa (Revista Valoarea, Market Beat, Romania Research & Forecast Report, etc.), internal and external (flexMLS) databases, etc. The information was used as reasonable and pertinent, after crosschecking it; however, while we have considered the information to be complete and accurate, we do not warrant for their precision and any error deriving from using it will be revised and corrected accordingly, as soon as such situation is notified.

#### 1.9 Hypotheses and special hypotheses

#### Hypotheses:

- ⇒ The legal issues are exclusively based on the information supplied by the client and have been presented without being subject to additional verifications or investigations. The property right is supposed to be actual and fully assignable on the valuation date;
- ⇒ The property is supposed to comply with all zoning and usage regulations and restrictions, except when a non-conformity was identified, described and considered herein; the market value thereof considers the usage and/or construction regulations and restrictions provided;
- ⇒ We did not make a technical expert analysis of the building and did not inspect such parts covered, not exposed or inaccessible, as they are considered to be in a good technical condition. We do not have the necessary competence to give an opinion on the technical condition and this report should not be understood as validating the integrity of the structure or constructive system of the existing building;
- ⇒ The current real estate situation and the purpose of this valuation were used for selecting: 2 the valuation methods used and the application methods thereof, in order for the resulted values to lead to the most probable estimation of the market value;
- ⇒ The appraiser considers that the suppositions made when applying the valuation methods were reasonable considering the facts available on the valuation date;
- ⇒ The income approach was applied considering the market segment of the property;
- ⇒ In the value estimation, the appraiser **only** used the **available** information; there might be other information too that the appraiser was not aware of.



- ⇒ Any value sharing per components is only valid in case of the usage presented herein. No separate shared values should be used in connection with another valuation and such values are invalid if used in this way;
- ⇒ Getting in possession of a copy of this report does not imply the right to make it public;
- ⇒ The appraiser, by the nature of his work, is not bound to give further assistance or testimony before the Court regarding the relevant property, except when such agreements have been previously reached;
- ⇒ Neither this report nor parts thereof (especially value related conclusions, the appraiser's identity) should be made public or advertised without the appraiser's previous approval;
- ⇒ The EUR estimated value is valid as long as the valuation conditions (market status, offer and demand level, inflation, exchange rate evolution etc) do not significantly change. On the real estate markets, the value can go up or down in time and their variation related to the RON/EUR ratio is not linear);
- ⇒ Any values estimated herein shall be applied to the entire property and any value sharing or distribution per fractional interest shall invalidate the estimated value, except when such a distribution has been provided in the report;

#### 1.10 Compliance with Standards

- Valuation report is based on and complies with the latest edition of the National Evaluation Standards (ANEVAR Standards), 2018 edition, published by ANEVAR, subject to hypotheses and special hypotheses explained above.
- The valuer confirms its status as the external valuer to the Customer under Standards acceptation, that "a valuer who, together with any associates, has no material connection with the client, with a representative acting on behalf of client, or with the valuation subject."
- International Valuation Standards which were taken into account in the preparation of this report are:
  - SEV 100 Background;
  - SEV 102 Implementation;
  - SEV 103 Reporting;
  - SEV 230 Property rights;
  - SEV 300 Valuation for financial reporting;

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The valuer considered that the remarks supported in this report are real, objectively and fair, not having any actual or prospective interest for the property which is the subject of the work and certifies that it is competent to carry out this evaluation report.

The analysis, opinions and conclusions in this report is as impatially analysis.

- Compensation of the valuer is not based on a preset value or that would favour the customer wishes to obtain a certain result or the occurrence of an ulterior event. Neither the valuation nor remuneration does not depend on any reported amounts.
- Valuation Report was prepared in duplicate, all original, one for the customer, one for the beneficiary and one remains in valuer's archive.



#### 1.11 Confidentiality

- The valuation report is made exclusively for the customer and recipient and the valuer assumes no liability to third parties for the content of the report or parts of it. The report is for the previously defined purpose and use for other purposes is deemed inadequate, which is why this report not to be used for any purpose without consulting the valuer.
- According to the International Valuation Standards, this valuation report "will not be included wholly or partly in documents, internal documents or statements nor published or mentioned otherwise without written permission of the valuer on the form and context in that could be included."
- This report is confidential for you and your advisors and may be used only for the purpose mentioned in the report. We accept no responsibility if transferred to another person or for the stated purpose or for any other purpose.
- The contents of this report, either in whole or in part (in particular the conclusions, identity of the valuer or companies with whom he collaborated), will not be advertised, public relations, news or other media without written approval and prior of the valuer.
- According to the purpose of this valuation, the valuer will not be required to provide further advice or to testify in court, except if it has been agreed, in writing, in advance.

#### 1.12 Report curency

The value is expressed in Euro, denominated in Lei. At the valuation date, the exchange rate was 1 Euro to 4.7351 Lei, as per the Romanian National Bank listing on 28<sup>th</sup> of June 2019.

#### 1.13 Tax

- Under the legislation in force, while companies are obliged to pay VAT, individual owners do
  not have this obligation. Therefore, in estimating the amounts, we considered cash payment at
  the valuation date, without special conditions of payment.
- The value represents the sale value obtained, from which, where appropriate, the VAT has been deducted.
- Otherwise, where it was the case and were made specifications for this purpose, they have been taken into account charges related to certain specific situations.

The appraiser's opinion shall be analyzed in the general economic context (June 2019) where the appraisal takes place, the development stage of the real estate market, the evolution trend thereof, the nature of the real estate and the purpose of this report. If these changes significantly in the future, the appraiser's responsibility is limited to the information valid and known at the date of the appraisal.

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### 2. Analyzed property

#### 2.1 Property location







The subject site is located in Bolintin Deal village area, 23 km west from Bucharest. The micro-location is a developing industrial / logistic hub with various international industrial parks and factories present in the area. The most important are CTP Park Bucharest West (Kuehne+Nagel, Gefco, Geodis, Ekol, Cargo Partner, Tiemme) and H. Essers Distribution, Lampero Grup, Tassullo, Gokbora, Renault Trucks.

#### Vehicular access

The subject site can be reached from A1 Bucharest – Pitesti Highway, at 23<sup>rd</sup> km exit towards Bolintin Deal and then 2.8 km on an asphalted road along the highway.

#### 2.2 Tenure

The value of real estate can be defined as the present worth of the expected future benefits associated with the ownership of property rights. The restriction of these rights serves to reduce a property's value. The property rights appraised and values expressed in this report are based on the free estate unencumbered by loan, leasehold, or taxation interest.

The real estate subject to appraisal is made up of a land plot, owned by the company ROBIES PROPRIETATI IMOBILIARE SRL.

According to the documents and instructions provided the property consists of a plot of land with a total area of 102.498 sqm.

For the purpose of the analysis, we have assumed that the owners have a good transferable title, and there are no other liens or covenants connected to the freehold interest of the subject property.

Analysed documents:

- Sale Purchase Agreement 1540/14.09.2007; (7.500 sq m);
- Sale Purchase Agreement 2528/14.09.2007; (95.000 sq m);
- Deed of Consolidation 1875/31.10.2007;
- Land register extract 15584/13.03.2019;
  - o Cadastral Number 2457-1578-1582-1583-1584-1588-1589-1661-1950-1951-1952-1953-1954-1955-1956-1957-1958-1959;
  - Land Book Number 33404;
- Urban development certificate (Planning certificate) for the total area of 102.498 sq m –
   37/1.04.2019;

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#### 2.3 Physical characteristics

The site is generally of level topography, without major level differences that can affect its exploitation. The plot has an approximately regular shape with 3 openings - px. 270 m opening to northern limit (near the highway) and anoter 2 asphalted openings (E and S) 377,48 m and apx. 255 m.



#### Utilities

- For cold water supply it will be made through 1-2 wells drilled;
- The gas supply, at this moment has reached the Cortizo property project located near subject property, if it is not possible to connect to the mainsail that reaches them, the connection can be made from the Romtrailer area, located less than 2 km. of our land.
- Electric power based on the existing Technical Connection Notice issued by CS Enel Distributie SA there is a low voltage power supply from the 20kV grid, installed power 1594 kVA.
- For the evacuation of waste water in the canal parallel to Ithaca street (km 25) there is a favorable opinion 7739 / 25.11.2010.

#### Site improvements

At the date of the inspection, the plot is considered as "green field" (undeveloped) and does not have spaces arranged in order to prepare it for future developments. On the other hand, the vicinity of the plot consists of industrial developments.

#### Environment

No investigations were conducted in relation to potential contaminations of the land at issue or of the neighboring sites, but there are no reasons to suspect there might be any hazardous factors in the area which could affect the quality of the surrounding environment.

#### **Building coordinates**

According to the existing Town General Planning the property is land for industrial development.

We have been provided with a valid Urban Development Certificate 37 dated 01.04.2019:

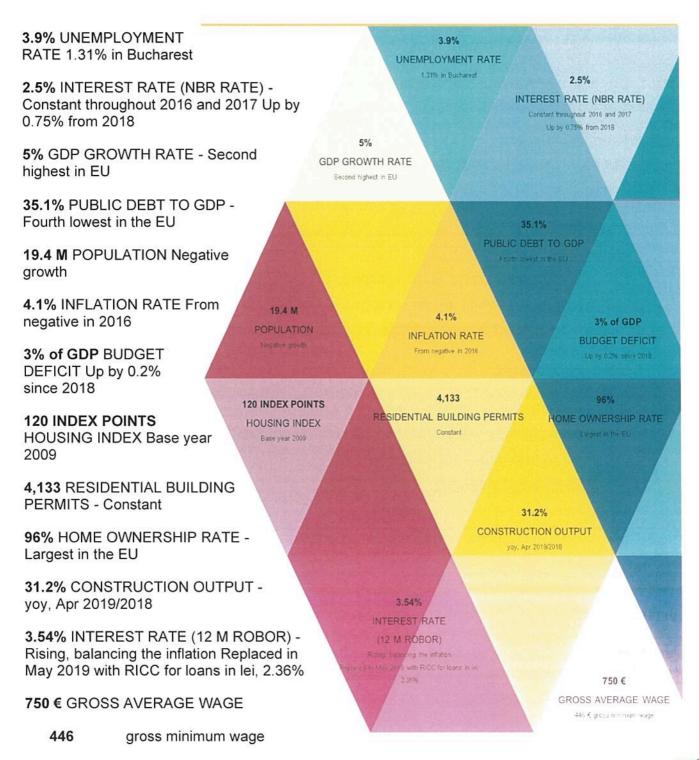
- Total surface area 102.498 sq. m;
- Zoning: Mixed area M2;
- Building ground occupancy = 60%;
- Maximum building land ratio = 4.8 for office, administrative buildings and 1.5 for industrial;





#### 3. Market analysis

#### 3.1 Macroeconomic indicators



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Romania's economy grew 5.0% year-on-year in the first quarter, overshooting analysts' expectations and marking the strongest outturn in more than a year. Ahead of comprehensive first-quarter national accounts, retail sales through March suggest that household spending remained firmly in the driver's seat, as do falling unemployment and rebounding inflation. Domestic demand, however, was likely hobbled by lackluster fixed investment as weak demand from the Eurozone appeared to stifle first-quarter industrial output. Meanwhile, external imbalances, exacerbated in recent months by tepid export growth and trickling FDI inflows, continue to loom.

Growth is set to decelerate again this year as slower employment growth and labor shortages taper household spending gains in the aftermath of the two-year-old economic boom. Fixed investment, meanwhile, is expected to recover somewhat but could be hit by rising labor costs. Fiscal and current account deficits remain a concern. Focus Economics analysts see growth at 3.5% in 2019, up 0.2 percentage points from last month's forecast, and at 3.0% in 2020.

Main drivers of growth - Consumer confidence, favorable tax conditions, diverse talent pool drive investments

#### Growth propelled by domestic demand

A healthy growth of personal consumption is also reflected in the data on real retail turnover and growing consumer optimism. Consumer confidence, consumer expectations and consumer sentiment index neared the levels before the recession. The more positive outlook of households is based on two key factors: significant income growth (growth of the minimum income, growth the public sector employees' salaries, pension growth) and the low interest credit rates.

#### Romania's overall tax burden is comparatively low

The new Fiscal Code and Fiscal Procedure Code, which came into force on 1 January 2016, introduced several incentives for companies and individual investors, combined with a reduction of the standard VAT rate. Another batch of incentives projected for this year should help further accelerate growth and increase investment. Nearly 70% of Romanian CFOs stress that the tax changes should positively affect their business.

The level of education remains one of Romania's strengths, especially in terms of language proficiency and sciences

The cost-effective but talented labor force is a factor attracting outsourcing centers. The business services sector is helping drive the country's economy. Nine Romanian cities are among the TOP 15 cities with the highest download speed in the world.

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#### 3.2 Romanian investment market

#### Overview

The first half of 2019 registered a total investment volume of a little over 340 M EUR. Despite a 20% drop in investments compared to the same period of 2018, the market feeling is optimistic, as there is a significant number of pending deals due to close in H2 2019. Furthermore, there is a record number of quality products available on the market this year and new investors are showing their interest in Romania.

The largest recorded transaction was the sale of The Office project in Cluj-Napoca to Dragos and Adrian Paval for almost 130 M EUR., followed by the acquisition of PKM Development's retail portfolio by MAI REI for 113 M EUR.

National investors have been the most active players so far in 2019, both in terms of investment volumes (48% in total investment value) and number of deals.

Office buildings remain the preferred target for investors but alternative assets like hotels have started to become more appealing lately as a few small products in Bucharest and lasi have been sold this semester.

Project	Sector	Location	Seller	Buyer	Value (M€)
The Office	Office	Cluj-Napoca	NEPI/Ovidiu Sandor	Dragos& Adrian Paval	129.8
PKM Portfolio	Retail	Nationwide	PKM Developments	MAS REI	113
A1 Park	Industrial	Bucharest	СТР	Vabeld Group	40
K+K	Hotel	Bucharest	Goldman Sachs	InterGlobe	11

7%-7.25%

Prime vields

Top investment transactions H1 2019 Values are estimated -

340.5M€ H1 2019 investment volume

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#### **Yields**

Prime yields have registered a slight decline in the first semester of 2019. As the market becomes more liquid further yield compression is expected in the following period.

#### **Forecast**

With over 1.5 B EUR worth of assets available on the market, 2019 is set to achieve similar investment volumes to the previous years.

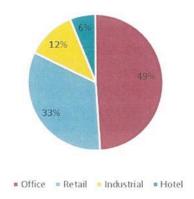


#### H1 2019 transactions by sector\*:

Office: 167 M€
 Retail: 113 M€
 Industrial: 40 M€

- Hotel: 20.5 M€

\*Values are estimated



#### 3.3 Industrial Market

#### Supply

Romania's industrial stock currently stands at around 3.9 million sqm. Over 600,000 sqm are planned to be delivered by the end of 2019, out of which around 400,000 in the capital city. Bucharest continues to be the largest market, with a 2 million sqm stock (51%), with the West and North-west areas accounting for 40% of the total stock. 105,000 sqm of new industrial facilities were delivered in the first guarter of 2019.

#### Demand

The leasing activity in Q1 2019 amounted to around 29,400 sqm, with Bucharest remaining the most dynamic market, with a 61% share, followed by Timisoara and Ploiesti with a 39% share.

The largest recorded leasing transaction was Honeywell's rental of 17,000 sqm in Equest Logistic Center Bucharest.

#### Rent levels

Prime industrial rents have remained roughly unchanged from last year, 4 EUR/sqm/month in Bucharest and 3.7 EUR/sqm/month in the major regional cities. Additional costs include property tax and insurance, security and maintenance and range from 0.5 EUR/sqm/month to 0.9 EUR/sqm/month.

E MAPΓΑΡΙΤΗ: HΓΟΡΟΣ Vacancy rates MALLS A.E.

To Golden Hall) 1512 The sindustrial vacancy rates remain low, around 5% nationwide, with Bucharest's vacancy level at 18-Ktv.: 694 60 82 584 @lamdadev.com3%. However, taking into account the large number of deliveries announced for this year, the vacancy rate is expected to reach around 8% on a national level.

#### Investment yields

Prime yields in Bucharest hover around last year's levels of 8%, while in regional cities prime yields vary from 8.5% to 9.25% and secondary cities register yields of 9.25%-10.25%.

No industrial transactions were registered in Q1 2019. Currently, CIC's industrial portfolio is the only relevant product available for sale on the market, but, considering its size, its value is greater than that of all the industrial transactions registered last year.



#### **Forecast**

- In 2019 the industrial market will have a similar dynamic with 2018. In Bucharest, due to the continuous development of e-commerce, the demand for logistics and distribution centers inside the beltway, known generically as urban logistics, will increase. Furthermore, the changes in legislation regarding fire safety will raise the demand for modern industrial facilities with areas below 1,500-2,000 sqm. Owners of small facilities built until now will have to make significant investments in the modernization of their spaces in order to comply with the new regulations.
- At a country level, the areas which benefit from highway and infrastructure access will continue to develop logistics and production facilities. Thus, the logistics segment will help the development of cities in Transylvania, like Oradea, Cluj-Napoca and Targu Mures. On the production sub segment, the demand will concentrate on areas where, along with the access to modern infrastructure, there is an availability of qualified workforce. Cities like Brasov for example attract large production companies as well as their local subcontractors. An important advantage that Brasov will have is the opening of the airport in 2020.
- The main players on the market remain WDP, CTP, P3 and Zacaria Group. For 2019-2020, they announced deliveries of over 700,000 sq m in Bucharest, Sibiu, Cluj, Timisoara and Pitesti.
- The fact that more and more companies are moving to self-developed facilities will maintain the rents at the same levels as the previous years. E-commerce company Emag has completed the development of its 120,000 sq m warehouse and retailer Altex is developing its own logistics center, with two warehouses totaling 90,000 sqm and another 46,000 sqm of external logistics platforms.

#### Indicators for prime properties in Bucharest



Assop. Kr Tŋl.: 2 crosspoint valuation

4. Highest and Best Use analysis

The "Highest and Best Use" concept is defined as follows:

"The reasonably probable and legal use of vacant land or an improved property, which is physically

possible, appropriately supported, financially feasible and that results in the highest value."

The highest and best use of land as though vacant and property as improved must meet four criteria.

"The highest and best use must be legally permissible, physically possible, financially feasible, and

maximally productive."

The above definition applies specifically to the highest and best use of the land. Additionally, we shall

consider the highest and best use as currently improved. Implied within this definition is the

recognition of the contribution of that specific use to the neighborhood environment.

Also implied is that the determination of highest and best use results from the appraiser's judgments

and analytical skill, i.e., that the use judged, based on analysis, represents an opinion and not a fact

to be found. In appraisal practice, the concept of highest and best use represents the premise upon

which value is based. In the context of most probable selling price (market value), another

appropriate term to reflect highest and best use could be most probable use. In the context of

investment value, an alternative term would be most profitable use.

The analysis of highest and best use considers those uses that are legally permissible or likely,

physically possible, financially feasible, and most profitable. According to the PUZ documentation for

the area, this property is zoned for mixed use - commercial and industrial and has attributes that

indicate a development which relies on accessibility.

With regard to physical possibility, the topography has no significant slopes and the property will be

served by normal utility easements. Soil tests were not provided; however, based upon our physical

inspection, the subject property appears suitable for most types of industrial developments.

Given the location attributes of the property, the surrounding neighborhoods and the financial

feasibility and market potential, it is reasonable to conclude that the Highest and Best Use of the

subject property would be best suited for industrial use.

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#### 5. Valuation consideration

#### 5.1 Methodology

The *market value* as defined above represents the base of the appraisal made in this report.

The approaches used to establish this value were the market approach (direct comparison) and the development approach.

The methods applied provided for some values that were interpreted by the appraiser and the appraiser's opinion on the market value was formed by putting together all these values.

Stages completed

- ⇒ The documentation, based on the documents enclosed here in copy (cadastral documentation, town planning certificate and permit, site plans);
- ⇒ The site inspection, assessment of its characteristics, identification of its potential to comply with the feasible development variants;
- ⇒ The establishment of the limits and hypotheses that represented the base of this report;
- ⇒ Selection of the type of value estimated in this report;
- ⇒ Deduction and estimation of the restrictive conditions specific for the objective to be taken into account in the development of the transaction;
- ⇒ Analysis of all the data collected, interpretation of the results from the point of view of the appraisal;
- ⇒ Application of the appraisal methods deemed as optimal in order to establish the value of the real estate.

The appraisal procedure is consistent with the IVS standards, guidelines and working methodology recommended by ANEVAR.

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#### 5.2 Comparison approach (direct valuation)

The purpose of the sales comparison approach is to select the most comparable market sales and then adjust for differences that cannot be eliminated within the selection process. Elements of comparison include property rights, financing terms, conditions of sale (motivation), expenditures immediately after purchase, market conditions (sale date), location, physical characteristics, available utilities, and zoning. The physical characteristics of a parcel of land include its size, shape, frontage, topography, location, and view. Unit prices were expressed as price per square meters unit used in the market.

From the local market we have selected the most comparable offers of similar plots. The market



comparison grids for valuing the land use the most comparative based on similar area properties for subject property.

The comparison criteria taken into account the comparative analysis performed was the price per square meter; therefore, the values obtained are expressed in EUR/sqm. The EURO is considered as the comparison currency because this is the most frequently used currency in the transactions/demand/supply.

The market approach was used to determine the obtainable price / sqm for the existing plot.

Based on our analysis of the above data, it is our opinion that the market value for the land is:

#### MARKET VALUE:

1.900.000 € respectively 228 €/sq m.



Owner

#### ROBIES PROPRIETATI IMOBILIARE SRL.

T10, Parcel 20, Bolintin Deal, Giurgiu County Km 25, A1 Highway Bucharest - Pitesti

#### DIRECT COMPARISION

CRITERIA	SUBJECT	COMPARABLE 1	COMPARABLE 2	COMPARABLE 3
	Transactio	on - Specific adjustn	nents	
Price		€ 4,560,000	€ 2,122,500	€ 3,500,000
Surface (sqm)	102,498.00 mp	152,000.00 mp	84,900.00 mp	100,000.00 mp
Price/sam		€ 30	€ 25	€ 35
Transaction/Offer		Offer	Offer	Offer
Adjustment		-20%	-20%	-20%
Adjusted Value (EUR/sqm)		-€ 6	-€ 5	-€7
Adjusted Value (EUR/sqm)		24	20	28
Ownership rights	Integral	Integral	Integral	Integral
Adjustment		0%	0%	0%
Adjusted value		€0	€0	€0
Adjusted value		€ 24	€ 20	€ 28
Financing conditions	Cash / Loan	On the market	On the market	On the market
Adjustment		0%	0%	0%
Adjusted value		€0	€0	€0
Adjusted value		€24	€ 20	€ 28
Selling conditions	objectives / subjective	Objective	Objective	Objective
Adjustment		0%	0%	0%
Adjusted value		€0	€0	€0
Adjusted value		€ 24	€ 20	€ 28
Necessary expenses immediately after purchase	No	No	No	No
Adjustment		0%	0%	0%
Adjusted value		€0	€0	€0
Adjusted value		€ 24	€ 20	€ 28
5 Date	30.06.2019	On the market since Nov 2018	iun19	iun19
Adjustment		-3%	0%	0%
Adjusted value		-€ 0.72	€0	€0
Adjusted value		€ 23	€ 20	€ 28

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	CRITERIA	SUBJECT	COMPARABLE 1	<b>COMPARABLE 2</b>	COMPARABLE 3
		Property - S	Specific adjustments		
6	Location	T10, Parcel 20, Bolintin Deal, Giurgiu County Km 25, A1 Highway Bucharest - Pitesti	A1 Parc Logistic West Park, Km23, Ithaca street (near exit)	Ciorogarla, A1 Highway	A1, near Emag, Sano Vita, Nordic Import.Industrial area
	Adjustment		-20%	-20%	-30%
	Adjusted value		-€5	-€4	-€8
7	Access	Asphalted street	Asphalt	Paved road	Asphalt
	Adjustment		0%	10%	0%
100	Adjusted value		€0	€2	€0
8	Surface (sqm)	102,498.00 mp	152,000.00 mp	84,900.00 mp	100,000.00 mp
	Land area difference (sqm)		-49,502.00 mp	17,598.00 mp	2,498.00 mp
	Adjustment for land surface (%)		0.00%	0.00%	0.00%
	Adjusted value		€0	€0	€0
9	Utilities	All utilities available at property limit	All utilities available at property limit	All utilities available at property limit	All utilities available at property limit
	Adjustment		0.00%	0.00%	0.00%
	Adjusted value		€0	€0	€0
10	Shape / oppening	regular shape, apx. 270 m opening to northern limit (near the highway) and anoter 2 asphalted openings (E and S) 377,48 m and apx. 255 m	Regular Shape, One opening of 340 m	regular shape, one opening of 206 m	regular shape, 120 m opening
	Adjustment		0%	0%	5%
	Adjusted value		€0	€0	€1
11	Planning	No PUZ required, Planning Certificate available - M2 CUT 1,5, POT 50%	Similar	Similar, industrial area	Similar
	Adjustment		0%	0%	0%
194	Adjusted value		€0	€0	€ 0.0
	NET Adjustment	WV-12 (17	-€ 5	-€2	-€7
	NET Adjustment (%)		-22.40%	-10.00%	-25.00%
	GROSS Adjustment		€5	€6	€ 10
	GROSS Adjustment (%)		22.40%	30.00%	35.00%
	Adjustments no.		2		2
	Adjustment value		€ 18.62	€ 18.00	€ 21.00 Λεωφ
	ESTIMATED VALUE (EUR/sqr	1	€ 18.6		Τηλ

Date: 30-Jun-19

- From the market analysis it was found that for industrial lands where there is an obvious availability on the market, considering the large dimensions of the lots, the negotiation margin in the western area is -20%.
- Lately the enthusiasm of developers on the market has calmed down, reaching a point of equilibrium. In the case of comparable 1, an adjustment of -3% was estimated, considering that this offer is on the market from November 2018, with the unadjusted price.
- adjustments were made for location. From the market analysis it was found that for the land in the area, a relevant factor in setting the price is the location compared to the exit on the highway and the distance from Bucharest. Therefore, all 3 comparables are located at a smaller distance from the city and relatively close to the exit of the highway (about 1 km); There have been estimated adjustments between 4 and 8 eur/sq m; Also, for industrial development it is highly



important to have a good efficient acces. There has been estimated a 10% adjustment for comparable 2.

#### 5.3 Development approach (residual method)

The residual method is used to estimate the value of land or buildings that are going to be developed and/or redeveloped. This is used to attempt to calculate the potential profitability of the property after development. Specifically, the method calculates the residual land value, which is the value of the site or land after development has been completed, minus the cost of purchase, plus developing, maintaining, or reselling the land.

The equation for the residual method of valuation in its simplest form is as follows:

Land Value = GDV - (Construction + Fees + Profit)

GDV = Gross development value
Construction = Building and construction costs
Fees = Fees and transaction costs
Profit = Developers profit required

Gross Development Value highlights what the final capital value of the completed development is projected to be when it is eventually sold to an interested party. The GDV part of the residual equation is based on current values and not projected values.

Build costs and fees are self-explanatory, with the build costs element including any costs related to MAPFAPITHS
TOPOS the site preparation and construction of the property. The fees element covers things such as IALLS A.E.
Golden Hall) I5123 Mcpayments to professionals who are involved in the process – solicitors, planning consultants,
-Kiv.: 694 60 82 584 architects, engineers, property agents for example. Other fees such as planning consents, building regulation, agreements etc. should also be included here.

The value resulted by this method was determined based on market information, the documentation made available by the client and after the inspection and investigations carried out in the field. The methodology includes the capitalization of the value of the development project taking into account its expected duration, from which all the necessary costs for development are deducted: development costs, financing, developer costs as well as adjusting the future residual value of the project being executed, to determine the present value his. The calculation is also known as the developer method for estimating the residual value, and assumes that the development project is known and the input variables defined. On the contrary, this method leads to less credible results.

The estimation of the proposed development on the analyzed land started from the urban planning regime of the land, the development project, the development elements and their structure, based on



the information and documents provided by the developer and the information from the building permit / Planning certificate.

#### **Assumption Analysis**

#### **Developement parameters**

- Land occupancy (POT) = 50%;
- Total Building rights (Floor area ratio) (CUT) 0.72 Used CUT (max efficiency no more than 20% vertical development);
- Height regime Gf+1E (partial);
- The rent for industrial new facilities is 4€/sq m, their capitalized value, leads to the gross value of the finalized real estate property; (GROSS DEVELOPMENT VALUE); yield 9%;
  - o the above values lead to a GROSS DEVELOPMENT VALUE of 36.210.493 €.
- Duration of the project 2 years:

Estimated average construction hard costs for light industrial: € 300/sq m (upground built area). Total hard costs: 24.298.176 € (apx. 330 €/sqm)

The cost approach is also based on the following assumptions:

#### Fees

- Professional fees for the architect, engineers, planning and other consultants have been estimated at
- Apx. 10% of the construction cost 2.165.988 €

#### - Finance

 We have made an allowance of 6%/year (over one year) of the total construction cost and professional fees to reflect the cost of finance for building construction.

#### - Broker, Lawyer's and Marketing fees

- Brokers, solicitors and marketing costs fees upon completion of the buildings were estimated at 5%

#### - Developer's Profit

We have allowed 15% of the total construction costs.

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Under these conditions the rounded Value indication is:

#### LAND MARKET VALUE = 2.043.500 €



						lopment - T10, nty - Km 25, A1 Pitest	Highway Buc	
		%	#		m²			
	Land area	45.00			102,498.00			
	Max Building Rights (CUT)		1.5		73,798.56			
	Used CUT (max efficiency no more		0.72		73,798.56			
	than 20% vertical development) Max Site Coverage (POT)	60%			61,498.80			
1.0	Gross Development Value		Euro/ m²	Layyer.	m²	Euro	Euro	Euro
1860 (No. 11)	Industrial and offices		4.00	х	73,798.56	3,542,331		
.02	Gross Revenue						3,542,331	
	Vacancy rate		5.0%		9	177,117		
1.04	Irrecoverable costs and expenditures		3.0%		<u>-</u>	106,270	(283,386)	
.05	Net income						3,258,944	
1 06	Industrial Yield - Class A		9.00%				36,210,493	
	Gross Development Value Income Pr	roducing		nto"(se				36,210
	Hard Costs Land preparation and infrastructure	CONTRACTOR OF	13.6	×	102,498	1,389,873	VIDEO ASSESSMENT	
	Natural gas		2.0	×	73,799	1,389,873		
	Water supply		2.0	x	73,799	147,597		
	Pow er supply		2.0	×	73,799	147,597		
3.14	Waste management		2.0	X	73,799	147,597		
3.15	Internal roads & parking		30.0	×	16,400	491,990		
	Landscaping		15	X	20,500	307,494		
	Demolition costs		15	X	51,249	768,735		
3.4	Industrial construction isolated panes 329.	3	300	X	73,799	22,139,568	24,298,176	
40	Soft Costs						21,200,170	
	Architecture & Engineering	5.50%		of ha	rd costs	1,336,400		
4.2	Permits and Checks	1.50%		of ha	rd costs	343,625		
4.3	Project Management	2.00%		of ha	rd costs	485,964	0.405.000	
5.0	Marketing	G0-81/4/4/44				100000000000000000000000000000000000000	2,165,988	
	Marketing @	1.00%	The same of the	of ar	oss revenue	362,100	THE RESERVE	2 1 2 2
	Sale Agent's fees @	1,50%			oss revenue	543,150		
							1,231,144	
	Other costs			L hije				
10303	Legal and accounting	1.50%			oss revenue	543,150		
6.2	Insurance	0.15%		of na	ard costs	36,447	579,597	
7.0	Contingencies		CANAGE.	100 M				Barrio C
	@ Soft costs	3.00%			ft costs	119,302		
7.2	@ Hard costs	3,00%		of ha	rd costs	728,945	040.047	
0.0	Davidsom ant Financias Conta	See September	University.	To Japan	What a start		848,247	The same
The state of the last	Development Financing Costs Total Budget	100.0%	er ext			29,123,152		200
	Financed amount	60.00%				17,473,891		
	Commissions	0.30%				,,	52,422	
	Interest @	6.00%					8	
	for (years)		1.00					
	applied to (%) of cost/ time	50.00%					524,217	
9.0	Estimated Development Cost		\$3 X 2 K		Every letteral	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	576,638	29,699
					- 4-4-1			
10.0	Total Project Profit	15%	(ap	plied t	o total developm	ient costs)		4,454
	TOTAL DEVELOPMENT COST	I SECOND	W 16.92	100		Mary Mary Const.	the unit of the same	34,154
11.0	RESIDUAL VALUE	in 2 years						2,055
	RESIDUAL VALUE	Euro/ m²						2
11.1	minus							
		in 2 years		@	0.30%			
	Financial cost - Land acquisition  DISCOUNTED RESIDUAL VALUE OF TH	in 2 years	======================================	@	0.30%			2,043

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#### 6. Conclusions

Based on the site inspection, as well as an analysis of the provided documents and the local market, we have arrived to the following conclusions:

- The site is situated located in Baneasa area, in the northern part of Bucharest.
- The development of the area is mainly high end residential;
- The real estate market for this segment is dynamic. The price is usually not the only deciding characteristic for buyers, additional services provided being a plus.

According to the analysis provided above, we applied two valuation approaches, the market and the income approach, which we considered the most adequate for this type of property.

MARKET VALUE - 1.900.000 €

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#### Certification

The undersigned does hereby certify that, except as otherwise noted in this appraisal report:

I have no present or contemplated future interest in the real estate that is the subject of this appraisal report. All the informations presented in the report are accurate.

I have no personal interest or bias with respect to the subject matter of this appraisal report or the parties involved.

The valuation fee has no connection with the statement of a specific value, or range of values in favour of the client.

I personally inspected the property. No one other than the undersigned or typical comparable data exchanges among appraisers provided significant professional assistance in research to the undersigned. The undersigned prepared the analyses, conclusions, and opinions concerning real estate that are set forth in this appraisal report.

The undersigned hereby certifies that to the best of my knowledge and belief, the statements of fact contained within this report, upon which the analyses, opinions, and conclusions expressed herein are based, are true and correct; also, this report sets forth all the Limiting Conditions affecting the analyses, opinions and conclusions contained within this report; also, this report has been prepared in conformity with and is subject to the requirements of the Code of Ethics and International Valuation Standards adopted and recommended by the National Association of Romanian Appraisers (ANEVAR);

The appraisal assignment was not based on a requested minimum valuation, a specified valuation, or the approval of a loan. At the date of the valuation, the undersigned valuer is an ANEVAR member, and fulfills all the requirements of the professional qualification to undertake this valuation.

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MRICS Cosmin Grecu

ANEVAR Certified Real Estate Valuer

Managing Partner

Crosspoint Valuation

Daiana - Alecsandra Nistor

ANEVAR Certified Real Estate Valuer

Head of Advisory

Crosspoint Valuation



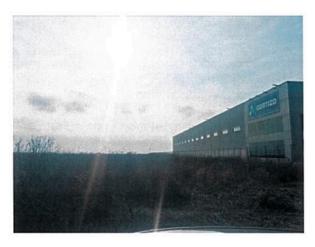


#### **Property Photos**

#### **NORTH WEST LIMIT**









**EASTHERN LIMIT** 



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#### South



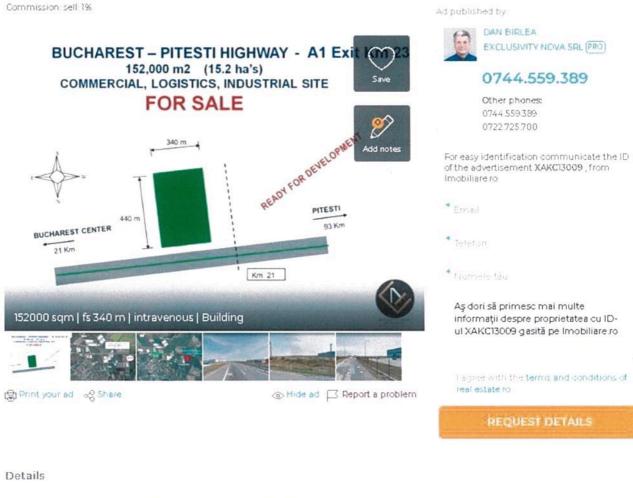


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#### Comparables





Exclusivity Nova will propose for sale a land located on the Al-Motorway with the PUZ approved for - LOGISTIC PARK WEST Park Al Exit Km 23 Area 152,000 m2 The land is located on the Al - Bucharest - Pitesti highway at km. 21 Accession Exit All at km 23, on Ithaca Street - parallel to the highway Joongrete road up to 300 m of land)

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or depth: 440 m

CPU approved

POT = 50%, Hmax = 13 m

The PUZ provides the destination of: LOGISTIC PARK and light industry, clean

Height regime: 13

#### Characteristics

Land area	152000 sqm	Land type	construction
Road front	340 m	Land diassification:	urban
POT	50%	Construction on land	No
Height regime	13 m		
Source coef urbanists	Urbanism Certificate		

#### Specifications

#### Utilities

- · The water
- Cas
- Current
- · Three phase current

#### Other area details

Arranging streets

#### neighborhood

In the county road, the motorway

#### Other details

Compartmentalization details: Exclusivity Nova will offer for sale a land located on the Al Motorway with PUZ approved for - WEST LOGISTIC Park Al Park Exit Fin 23

Area 152,000 m2

The land is located on the Al., Bucharest - Pitesti highway at km. 2)

Acces

an Ent Aliat km 23, on Ithaca Street - parallel to the highway (concrete road up to 300 m of land)

an opening 340 to to the road parallel to the Al Highway

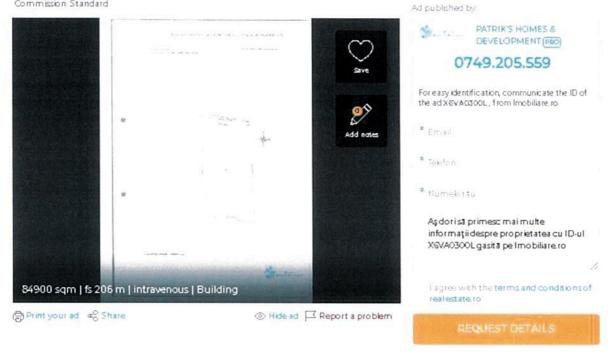
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τός Golden Hall) 15123 Μαρούσι 18- Κιν.: 694 60 82 584 (@lamdadev.com



#### 2.1225 million EUR

Commission: Standard



#### Details

We offer for sale a land ideally located on the Bucharest-Pitesti highway in the most developed area of logistics spaces.

#### Characteristics

tand goar	84900 sqm	Land types	construction
Registrons	206 m	Land classification	urban
tir frams	1	Construction on land	No

#### Specifications

#### Utilities

· Utilities in the area

Other area details

· Street layout cobbled

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Property brokered exclusively by the agency TC CASA NOUA IMOBILIARE

#### 3,500,000 EUR





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#### Details

To Casa Noua Imobiliare

Extraordinary investment opportunity!

All the documents in good condition, opinions taken for a future deposit, certificate of perfect urbanism.

Land intruding!

Possible mined activity (Offices, Company Headquarters, Food and Non-Food Trade, Warehouse etc)

It will propose you a land on the Bucharest Pitesti Highway, which can be used for warehouse or industrial /commercial activity.

The developed area near the outlying terrain and the warehouse Emag, Sano Vita, Nordic Import.

OΣ MAPΓAPITHΣ ΙΚΗΓΟΡΟΣ DA MALLS A.E. Δ (κνός Golden Hall) 15123 Μαρούσι 5.418- Κιν.: 694 60 82 584 itis@ lamdadev.com



Open 120mp

Total area 100000sqm

The access can be done on 2 roads (asphalt).

The land is sold whole lot, not parceled.

#### Characteristics

Carel area	100,000 sqm	Land type	construction
Poad front	120 m	Land diessification	urban
für fronts	1	Construction on land	No
POT	50%		
Height regime	18 m		
Source coef town planners	PUG		

#### Specifications

#### Utilities

· Utilities in the area

#### Other area details

· Street layout : asphalted , paved , concrete

Vices

Without any vices

Other details

Perfect land for investment, very easy access.

Acts, notices

Construction of Storage Hall

ΕΥΑΓΓΕΛΟΣ ΔΙΚΙ LAMDA Λεωφ. Κηφισίας 37Α (ενι Τηλ.: 210 68 85 41 emargaritis

#### ACT DE COMASARE

Subscrisa S.C. ROBIES PROPRIETAȚI IMOBILIARE S.R.L., persoană juridică de drept privat român, cu sediul în Bucureşti, Intr. Bitolia nr. 65, parter, sectorul 1, înmatriculată la Registrul Comerțului sub nr. J40/21072/18.12.2006, C.U.Î. 19939950, atribut fiscal R, prin administrator, KARLOS XENOFON, cu domiciliul în Grecia, Atena, str. 28 Octombrie 177, în calitate de proprietara a terenurilor situate în intravilanul comunei Bolintin Deal, județul Giurgiu, după cum urmează:

- teren în suprafață totală de 7.498,00 (şaptemiipatrusutenouăzecişiopt) m.p. situat în comunei Bolintin Deal, județul Giurgiu, înscris în C.F. nr. 2597/N a localității Bolintin Deal, cu nr. cadastral 2457, dobândit prin cumpărare conf. Contractului de vânzare-cumpărare aut. sub nr. 1540/14.09.2007 de BNP Oprea Alexandra Rodica;
- teren în suprafață totală de 95.000,00 (nouăzecişicincimii) m.p, situat în comunei Bolintin Deal, județul Giurgiu, înscris în C.F. nr. 1980/N a localității Bolintin Deal, cu nr. cadastral 1578-1582-1583-1584-1588-1589-1661-1950-1951-1952-1953-1954-1955-1956-1957-1958-1959, dobândit prin cumpărare, conform Contractului de vânzare-cumpărare aut. sub nr. 2528/21.12.2006 de BNP Maria Gabura, am hotărât comasarea acestora într-o singură proprietate, după cum urmează:

Imobil compus din teren în suprafață totală, reală și fizică, de 102.498,00 (unasutădouămiipatrusutenouăzecișiopt) m.p. situat în comuna Bolintin Deal, județul Giurgiu, având nr. cadastral 2457-1578-1582-1583-1584-1588-1589-1661-1950-1951-1952-1953-1954-1955-1956-1957-1958-1959.

Imobilul descris mai sus va avea un singur număr cadastral şi se va înscrie într-o singură Cartea Funciară, pe numele proprietarei cu titlul de comasare.

Actul a fost evaluat în vederea taxării lui, conf. Expertizei C.N.P.B. la suma de 581.200,00 Lei.

Pentru prezentul act s-au eliberat Extrasele de Carte Funciară nr. 47097 și nr. 47099, toate înregistrate la O.C.P.I. județul Ilfov la data de 26.10.2007 și certificatul de urbanism nr. 216/24.10.2007 eliberat de Primăria comunei Bolintin Deal, județul Ilfov

Actul s-a întocmit, la Biroul Notarului Public OPREA ALEXANDRA RODICA, în 7 exemplare, azi data autentificarii

SEMNATURA

APTTELL 5.E. 0. 15123 - 15124 594 60 12 584

ROMÂNIA BIROUL NOTARULUI PUBLIC OPREA ALEXANDRA RODICA SEDIUL Calea Grivitei, nr. 148, sc. A, ap. 3, Bucuresti - 971 -

# ÎNCHEIERE DE AUTENTIFICARE Nr. 1875

Anul 2007 luna octombrie ziua 31

În fața mea OPREA ALEXANDRA RODICA notar public la sediul biroului s-a prezentat KARLOS XENOFON, cu domiciliul în Grecia, Atena, str. 28 Octombrie 177, identificat prin Paşaport seria AB nr. 4358013 eliberat de autoritățile din Grecia la data de 03.01.2007, valabil până la data de 02.01.2012, în calitate de administrator al S.C. ROBIES PROPRIETATI IMOBILIARE S.R.L., cu sediul în București, Intr. Bitolia 65, parter, sectorul 1, înmatriculată la Registrul Comerțului sub nr. J40/21072/18.12.2006, C.U.Î. 19939950, atribut fiscal R, care, după citirea actului, a consimțit la autentificarea prezentului înscris și a semnat toate exemplarele.

În temeiul art.8 lit.b din Legea nr.36/1995

## SE DECLARĂ AUTENTIC PREZENTUL ÎNSCRIS

S-a perceput onorariul de 1.300,00 lei cu bon fiscal nr. 3122/31.10.2007.

NOTAR PUBLIC OPREA ALEXANDR

> EYALLE! Λεωφ. Κηφισίας 3' Τηλ.: 210 68 8 emarga



Nr.cerere: 48978 Ziua: 14 Luna: 11 Anul: 2007

## OFICIUL DE CADASTRU ȘI PUBLICITATE IMOBILIARĂ GIURGIU BIROUL DE CADASTRU ȘI PUBLICITATE IMOBILIARĂ GIURGIU

## EXTRAS DE CARTE FUNCIARĂ pentru **INFORMARE**

Cartea funciară cu nr.2806/N

Comuna/Oraș/Municipiu: BOLINTIN DEAL

#### A. Partea I

Nr.crt.	Nr.cadastral	Descrierea imobilului	Suprafața în mp.	Observații
1	2457-1578- 1582-1583- 1584-1588- 1589-1661- 1950-1951- 1952-1953- 1954-1955- 1956-1957- 1958-1959.	TEREN INTRAVILAN IN SUPRAFATA DE 102498 M.P., SITUAT IN COMUNA BOLINTIN DEAL, JUDETUL GIURGIU.	102498 M.P.	TRANSCRIS DIN CF 1980/N SI CF 2597/N

#### B. Partea a II-a

Nr.crt.	Înscrieri privitoare la proprietate	Observații
1.	SC ROBIES PROPRIETATI IMOBILIARE SRL - 1/1 parte  CU SEDIUL IN MUNICIPIUL BUCURESTI, INTR. BITOLIA NR. 65, PARTER, SECTOR 1  - ALIPIRE: ACT – ACT DE COMASARE NR. 1875/2007;  - DREPT DE PROPRIETATE, BUN PROPRIU;  - INCHEIEREA NR. 48978/2007	

#### C. Partea a III-a

Nr.crt.	Înscrieri privitoare la sarcini	Observații
	NU SUNT	

MARITHE

Certific că prezentul extras corespunde întrutotul cu pozițiile în vigoare din cartea funciară originală, din preziua eliberării acestuia, păstrată de acest birou.

Alba 15123 Aupovon Prezentul extras de carte funciară poate fi utilizat, conform cererii; la personal și NU este valabil la încheierea actelor 694 60 82 584 autentificate de notarul public. 116:23. 25

S-a achitat tariful de \*lei, prin chitanța nr \*/2007, pentru servicint de publicitate imobiliară cu codul nr. 11.7

TITLEST REGISTER'S Asistent - registrator



Oficiul de Cadastru și Publicitate Imobiliară GIURGIU Biroul de Cadastru și Publicitate Imobiliară Giurgiu

# EXTRAS DE CARTE FUNCIARĂ PENTRU INFORMARE

Carte Funciară Nr. 33404 Bolintin-Deal



#### A. Partea I. Descrierea imobilului

TEREN Intravilan Nr. CF vechi:2806/N

Adresa: Loc. Bolintin-Deal, Jud. Giurgiu

Nr. Crt	Nr. cadastral Nr. topografic	Suprafaţa* (mp)	Observații / Referințe
AI	CAD: 2457-1578- 1582-1583-1584- 1588-1589-1661- 1950-1951-1952- 1953-1954-1955- 1956-1957-1958- 1959	Masurata: 102.498	

### B. Partea II. Proprietari și acte

Îns	crieri privitoare la dreptul de proprietate și alte drepturi reale	Referințe
489	78 / 06/11/2007	
Act A	Alipire nr. comasare nr. 1875 din 2007 emis de BNP;	
В1	Intabulare, drept de PROPRIETATEalipire, dobandit prin Conventie, cota actuala 1/1	A1
	1) SC ROBIES PROPRIETATI IMOBILIARE SRL, cu sediul in Bucure sector 1	sti, intr. Bitolia, nr. 65, parter
<u> </u>	OBSERVATII: (provenita din conversia CF 2806/N)	
	C. Partea III. SARCINI .	
ı	nscrieri privind dezmembrămintele dreptului de proprietate, drepturi reale de garanție și sarcini	Referințe
NU	SUNT	

ΕΥΑΓΓΕΛΟ ΔΙΙ LAMD, Λεωφ. Κηφισίας 37Α ( Τηλ.: 210 68 85 4 emargariti

#### Anexa Nr. 1 La Partea I

#### Teren

Nr cadastral	Suprafaţa (mp)*	Observaţii / Referinţe	
CAD: 2457-1578- 1582-1583-1584- 1588-1589-1661- 1950-1951-1952- 1953-1954-1955- 1956-1957-1958- 1959	Din acte: 120.498 Masurata: 102.498		

<sup>\*</sup> Suprafaţa este determinată in planul de proiecţie Stereo 70.

#### **DETALII LINIARE IMOBIL**

Geometria pentru acest imobil nu a fost g sit.

#### Date referitoare la teren

	Categorie folosință		Suprafaţa (mp)	Tarla	Parcelă	Nr. topo	Observații / Referințe
1	arabil	DA	102.498	-	-	-	

Certific că prezentul extras corespunde cu pozițiile in vigoare din cartea funciară originală, păstrată de aces birou.

Prezentul extras de carte funciară este valabil la autentificarea de către notarul public a actelor juridice pri care se sting drepturile reale precum și pentru dezbaterea succesiunilor, iar informațiile prezentate sun susceptibile de orice modificare, in conditiile legii.

S-a achitat tariful de 20 RON, -Online nr.7168/13-03-2019 in suma de 20, pentru serviciul de publicitat imobiliară cu codul nr. 272.

Data soluţionării,	Asistent Registrator,	Referent,
15-03-2019	IULIANA FRUMUSELU	95
Data eliberării,		
_//	(parafa și semnâtura)	(parafa și semnâtura)

LPΓΑΡΙΤΗ2. POΣ LLS A.E. len Hall) 15123 Μαρού v.: 694 60 82 5 (dadev.com

JUDETUL <u>GIURGIU</u> . PRIMARIA MUNICIPIULUI/ORASULUI/COMUNEI <u>BOLINTIN DEAL</u> . Primar
Nr. 2497 din 01.04.2019 .
CERTIFICAT DE URBANISM  Nr. 37 din. 01.04.2019 .
In scopul: Instrainare teren .
Ca urmare a cererii adresate de(1) S.C Robies Proprietati Imobiliare S.R.L .
cu domiciliul/sediul (2) in judetul municipiul/orasul/
comuna Bucuresti satul/sectorul 1 .
cod postal - strada Sos. Bucuresti-Ploiesti nr 7A bl sc - et 4 ap
aptelefon/faxe-mail
inregistrata la nr. 2497 din 14.03 20 19 .
pentru imobilul – teren si/sau constructii – situat in judetul <u>Giurgiu</u> .
municipiul/orasul/comuna <u>Bolintin - Deal</u> satul/sectorul <u>Bolintin Deal</u> .
cod postal <u>087015</u> strada <u>Ithaca</u> nr . <u>- bl - sc - et - ap</u>
sau identificat prin(3)
Plan amplasament; Plan incadrare in zona;
In temeiul reglementarilor documentatiei de urbanism nr 85 / 2006 , faza
PUG/PUZ/PUD, aprobata cu Hotararea Consiliului Judetean/Local al comunei Bolintin Deal.
nr60/21.09.2009
SE CERTIFICA
1. REGIMUL JURIDIC
Terenul ,cu nr. cad.2457-1578-1582-1583-1584-1588-1589-1661-1950-1951-1952-1953-1954-1955
-1956-1957-1958-1959 areo suprafata de 120498 mp din acte si o suprafata de 102498 din masuratorile .
cadastrale, este situa in intravilanul localitatii conform P.U.G aprobat prin H.C.L. nr. 60/21.10.2009 .
Restrictii: - nu sunt inscrieri privitoare la sarcini conform extras CF cu nr.33404 din data de 05.02.2019.
Terenul in cauza nu este si nu se afla in zona de influenta a monumentelor istorice  (1)Numele si prenumele solicitantului (2)Adresa solicitantului (3)Date de identificare a imobilului

ЕУАГГЕ

LA Λεωφ. Κηφισίας Τηλ.: 210 68 emar

# 2. REGIMUL ECONOMIC

Flosinta actuala: intravilan arabil conform extras CF nr.33404 din data de 05.02.2019
-teren intravilan conform PUG aprobat prin HCL nr.60/21.10.2009
Destinatie: conform prevederilor P.U.G terenul in cauza se afla intr-o zona mixta M subzona M2
Alte prevederi conform H.C.L ori H.C.J. cu privire la zona in care se afla imobilul – nu sunt
Nu sunt reglementari fiscale deosebite
3. REGIMUL TEHNIC
3.1 Informatii conform P.U.G, P.U.Z ori P.U.D : - conform PUG aprobat prin Hotararea Consiliului
Local Bolintin – Deal terenul in cauza se afla intr-o zona de mixta M
3.2 Subzona : - subzona M2 .subzona mixta
Utilizari admise : - activitati industriale si depozitare ( parcuri logistice . parcuri tehnologice , parcuri .
industriale) - hale de prezentare de tip ,, showroom ,, - comert ( unitati comerciale de tip mall , magazine .
mici, hipermarket, supermarket) - depozitare en-gros - activitati manufacturiere - servicii (hotel,
motel, restaurant) - birouri, sedii ale unor firme, servicii pentru interprinderi, proiectare, consultanta.
in diferite domenii si alte servicii profesionale - sedii ale unor organizatii politice, profesionale - spatii .
verzi amenajate - spatii libere pietonale - parcaje la subsol si subteran
Utilizari permise conditionat :-se interzice localizarea restaurantelor care comercializeaza bauturi
alcoolice la o distanta mai mica de 100 metri de servicii si echipamente publice si de biserici – pentru
once utilizari se va tine seama de conditiile geotehnice si de zonare seismica
Utilizari interzise : : - se interzice localizarea unitatilor care nu se inscriu in profilul zonei sau pot
medinoda functionarea acesteia – se interzice localizarea activitatilor poluante si care prezinta risc
rennologic – lucrari de terasament de natura sa afecteze amenajarile din spatiile publice si constructiile de
pe parcele adiacente- se interzice amplasarea locuintelor si functiuni complementare locuirii (unitatilor
de invatamant prescolar, scolar si gimnazial, a serviciilor publice sau de interes general si a spatiilor
pentru sport in interiorul limitelor in care poluarea depaseste CMA)
3.3 Regimul de alinière a terenului si constructiilor fata de drumurile publice : -echipamentele publice .
vor il retrase de la aliniament cu minimum 6.00 - 10.00 metri sau vor fi dispuse pe aliniament in functio
de caracterul strazu, de profilul activitatii si de normele specifice existente, dar nu mai putin de 6 00
metri fata de axul drumului – in cazul in care cladirile de pe parcelele adiacente prezinta calcane este
obligatorie alipirea la acestea – cladirile care alcatuiese fronturi continue vor avea o adancime fata de
aliniament care nu va depasi 20.00 metri ( posterior )



3.4 Retrageri si distante fata de proprietatile vecine : -retragerile fata de limitele laterale ale parcelei va fi .
de minim jumatate din inaltimea la cornisa a cladirii, dar nu mai putin de 5.00 metri – retragerea fata de .
limitele posterioare ale parcelei va fi de minim jumatate din inaltimea la cornisa a cladirii, dar nu mai .
putin de 5.00 metri – cladirile se vor alipi de calcanele cladirilor invecinate dispuse pe limitele laterale .
ale parcelelor pana la o distant de maxim 20.00 metri de la aliniament – in cazul in care parcela se
invecineaza numai pe una dintre limitele laterale cu o cladire avand calcan pe limita de proprietate, iar .
pe cealalta latura se invecineaza cu o cladire retrasa de la limita lateral a parcelei si avand pe fatada .
lateral ferestre, noua cladire se va alipi de calcanul existent, iar fata de limita opusa se va retrage.
obligatoriu la o distanta egala cu jumatate din inaltime, dar nu mai putin de 3.00 metri, in cazul in .
care aceasta limita separa zona rezidentiala, de o functiune publica sau de o biserica, distanta se
majoreaza la min. 5.00 metri – se interzice construirea pe limita parcelei daca aceasta constituie linia .
de separatie dintre zona mixta si zona rezidentiala, o functiune publica sau o biserica, cazuri in care .
se admite realizarea noilor cladiri numai cu o retragere fata de limitele laterale ale parcelei egala cu
jumatate din inaltimea la commisa, dar nu mai putin de 5.00 metri – distanta dintre cladirea unei .
biserici si limitele laterale si posterioare ale parcelei este de minim 10.00 metri – in cazul cladirilor .
comerciale si de productie se admite regimul compact de constuire cu conditia respectarii celeorlalte .
prevederi ale regulamentului
3.5 Elemente privin volumetria si/aspectul general al cladirilor :-aspectul cladirilor va fi subordonat .
cerintelor specific unei diversitati de functiuni si exprimari prestigiului investitorilor, dar cu conditia .
realizarii unor ansambluri compozitionale care sa tina seama de particularitatile sitului, de caracterul .
general al zonei si de arhitectura cladirilor din vecinatate cu care se afla in relatii de co-vizibilitate .
3.6 Inaltimi ale constructiilor : - inaltimea maxima admisibila in planul fatadei nu va depasi 28.00 metri .
la cornisa, poate fi adaugat suplimentar un nivel, cu conditia retragerii acestora dupa o linie la 45° in .
plan vertical fata de planul fatadei –pentru cladiri cu functiuni de depozitare si industrial, inaltimea .
maximaadmisibila in planul fatadei a halelor nu va depasi 20.00 metri de la cornisa / atic – in intersectii, .
zone importante din punct de vedere spatial-urbanistic, nesustinute de capete de perspective, se admit .
punctual accente vertical
3.7 Procentul maxim de ocupare al terenului P.O.T : - P.O.T maxim = 60%
3.8 Coeficientul maxim de utilizare a terenului C.U.T: - C.U.T maxim = 4.8 mp (ADC/mp.teren) .
pentru functiunile de servicii, birouri – C.U.T volumetric maxim ( mc/mp.teren ) = 12 pentru hale .
industriale si depozitare sau conform PUZ
3.9 Echipare cu utilitati existente : - retea de distributie energie electrica

dintre cladire si una din limitele laterale va fi de minim 3.00 metri – se pot realiza pasaje si curti comune,
private sau accesibile publicului permanent sau numai in timpul programului de functionare precum
si pentru accese de serviciu – in toate cazurile este obligatorie asigurarea accesului in spatiile publice a
persoanelor handicapate sau cu dificultati de deplasare
3.11 Tipuri de documentatii de urbanism solicitate : - nu este cazul
3.12 Caracteristici ale parcelelor:-se recomanda lotizarea terenului in parcele avand minim 5000 mp
si un front la strada de minim 20.00 metri
3.13 Imprejmuirile spre strada vor fi transparente, cu inaltimi de minim 2.00 metri din care un soclu.
de 0.6 m si dublate cu gard viu - portile de intrare vor fi retrase fata de aliniament pentru a permite .
stationarea vehiculelor tehnice inainte de admiterea lor in incinta, pentru a nu incomoda circulatia pe
drumurile publice - spatiile comerciale si alte servicii retrase de la aliniament pot fi lipsite de gard, pot .
fi separate cu borduri sau cu garduri vii si pot fi utilizate ca terase pentru restaurante, cafenele
Prezentul certificat de urbanism poate fi utilizat / nu poate fi utilizat in scopul declarat (4) pentru / Intrucat :
Instrainare teren .

## CERTIFICATUL DE URBANISM NU TINE LOC DE AUTORIZATIE DE CONSTRUIRE/DESFIINTARE SI NU CONFERA DREPTUL DE A EXECUTA LUCRARI DE CONSTRUCTII

### 4. OBLIGATII ALE TITULARULUI CERTIFICATULUI DE URBANISM:

In scopul elaborarii documentatiei pentru autorizarea executarii lucrarilor de constructii – de construire/de desfiintare-solicitantul se va adresa autoritatii competente pentru protectia mediului: AGENTIA PENTRU PROTECTIA MEDIULUI GIURGIU

In aplicarea Directivei Consiliului 85/337/CCE privind evaluarea efectelor anumitor proiecte publice si private asupra mediului , modificata prin Directiva Consiliului 97/11/CE si prin Directiva Consiliului si Parlamentului European 2003/35/CE privind participarea publicului la elaborarea aumitor planuri si programe in legatura cu mediul si modificarea cu privire la participarea publicului si accesul la justitie , a Directivei 85/337/CEE si a Directivei 96/61/CE prin certificatul de urbanism se comunica solicitantului obligatia de a contacta autoritatea teritoriala de mediu pentru ca aceasta sa analizeze sis sa

IN MAPFAPITHΣ
IKHΓΟΡΟΣ
DA MALLS A.E.
7A (αντός Golden Hall) 15123 Μαρούσι
35 418- Κιν.: 694 60 82 584
critis@lamdadev.com

decida, dupa caz, incadrarea/neincadrarea proiectului investitiei publice /private in lista proiectelor supuse evaluarii impactului asupra mediului .

In aplicarea prevederilor Directivei Consiliului 85/337/CEE, procedura de emitere a acordului de mediu se desfasoara dupa emiterea certificatului de urbanism, anterior depunerii documentatiei pentru autorizarea executarii lucrarilor de constructii la autoritatea administratiei publice competente.

In vederea satisfacerii cerintelor cu privire la procedura de emitere a acordului de mediu, autoritatea competenta pentru protectia mediului stabileste mecanismul asigurarii consultarii publice, centralizarii optiunilor publicului si a formularii unui punct de vedere official cu privire la realizarea investitiei in accord cu rezultatele consultarii publice.

#### In aceste conditii:

Dupa primirea prezentului certificate de urbanism, titularul are obligatia de a se prezenta la autoritatea competenta pentru protectia mediului in vederea evaluarii initiale a investitiei si stabilirii necesitatii evaluarii efectelor acesteia asupra mediului. In urma evaluarii initiale a investitiei se va emite actul administrativ al autoritatii competente pentru protectia mediului.

In situatia in care autoritatea competenta pentru protectia mediului stabileste necesitatea evaluarii efectelor investitiei asupra mediului, solicitatntul are obligatia de a notifica acest fapt autoritatii administratiei publice competente cu privire la mentinerea cererii pentru autorizarea executarii lucrarilor de constructii

In situatia in care, dupa emiterea certificatului de urbanism ori pe parcursul derularii procedurii de evaluare a efectelor investitiei asupra mediului, solicitantul renunta la intentia de realizare a investitiei acesta are obligatia de a notifica acest fapt autoritatii administratiei publice competente.

# 5. CEREA DE EMITERE A AUTORIZATIEI DE CONSTRUIRE /DESFIINTARE VA FI INSOTITA DE URMATOARELE DOCUMENTE :

- a) Certificatul de urbanism
- b) Dovada titlului asupra imobilului, teren si/sau constructii, sau dupa caz, extrasul de plan cadastral actualizat la zi si extrasul de carte funanciara de informare actualizat la zi, in cazul in care legea nu dispune altfel (copie legalizata)
  - c) Documentatie tehnica, dupa caz:

[ ] D.T.A. d) Avizele si acord		[ ] orin certif	D.T.A		[ ]	D.T.O.E
d1) Avize si acordui	The second secon					
[ ] alimentare cu a [ ] canalizare [ ] alimentare cu e [ ] alimentare cu e	pa nergie electrica		[ [ [	] gaze r ] telefor ] salubr		8
Altele						
[ ] d.2. Avize si acordu	ri privind :		[	J		
securitatea la in	cendiu	:	[	] aparar	ea civila	

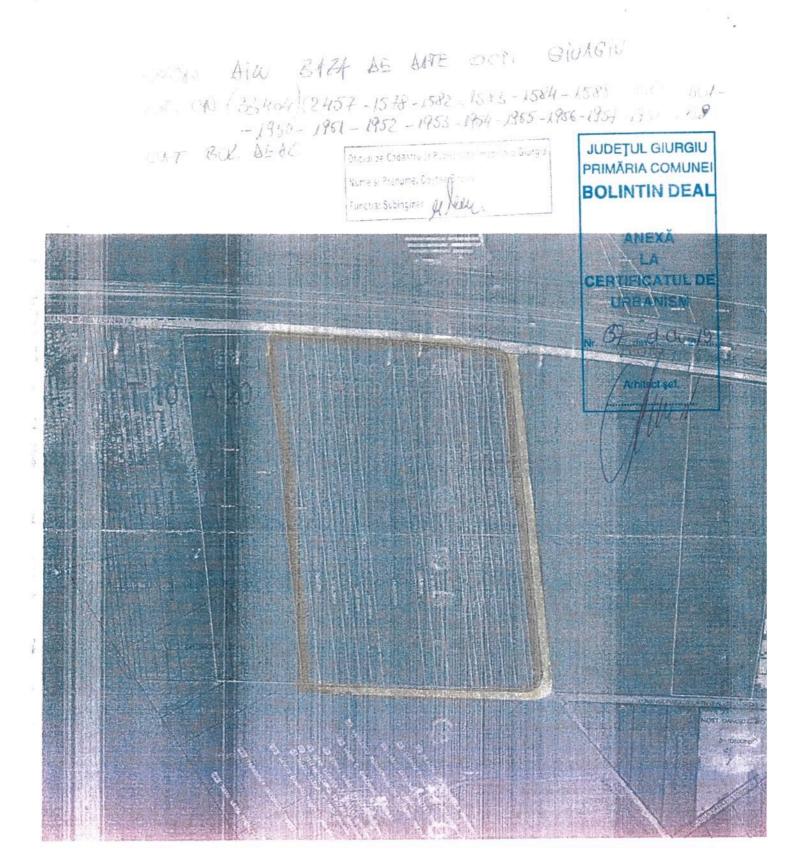
d.3.avize/acorduri specifice ale administratiei publice centrale si/sau ale serviciilor descentralizate ale acestora

d.4. Studii de specialitate :	
e) actul administrativ al autoritatii compete f) dovada privind achitarea taxelor legale Documentele de plata ale urmatoarelor taxe	
Prezentul certificat de urbanism are valabilitate de	6 luni de la data emiterii .
PRIMAR, (numele si prenumele, semnatura) L.S. Emilian BANCA	SECRETAR, (numele si prenumele semnatura)  Neluta GRIGORE
	ARHITECT SEF*) ( numele si prenumele , semnatura ) Alina-Marinela DANCIU
chitat taxa de : 507.49 lei , conform chitantei nr <u>1677 c</u> ezentul certificat de urbanism a fost transmis solicitantului dir	

SC CADA TOPO PLAN SAL.

# PLAN DE AMPLASAMENT SI DELIMITARE A IMOBILULUI Scara 1:1000

lr. Cadastrol		afata masurata	JUDETUL GIUPATIesa imobilului
	102	498 mp	. 13 RM 20 Retigran Detail jud. Giurgiu
a Funciara N	•	UAT	BOLINTIBOLINEIRADEOI
2417-1548- 1584-1588- 1950-1951- 1954-1959 1958-1959	1589.1661 1952-1953 -1956 1913	330300	CERTIFICATUL DE  WRBANISM  No. 100 Color 20 Colo
top or h	013 3001 NA 0102 VII 9 148 CIAN ESCU	MS 88041/2013	160.68  14.330000  16.076  16.
Kalencent PAK		19.49 233.40 MC88041/2019	14.530000 S CASTRU 31 10.76 State Publicitary Co.
kelesen PAL	ASCIANESCI.	19.49 233.40 MC88041/2019	14.330000 19 CASTRU 31 OUGLET TALE 10 OUGLET TALE 1
A. Categoria	Date referitore la tere Suprafata din masuratori	19.49 233.40 MC88071/2019	16 15 September 15 Pandison of the Fig. 18 10 10 10 10 10 10 10 10 10 10 10 10 10
A. Categoria de folosinta	Date referitorre la tere Suprafata din masuratori (mp)	19.49 233.40 MC88071/2019	Muntiuni  TERENUL ESTE NEIMPREJMUIT  LOCAL do Codastrii si Publicitate Imobilista Giurgi.
A. Categoria de folosinta	Data referitoare la tere Suprafata din masuratori (mp)  102498 mp  102498 rnp  Data referitoare la cons	MC88071/2019  Valoare de Impozitare LEI	Mentiuni  TERENUL ESTE NEIMPREJMUIT  Officiul de Cadastru și Publicitate Imobilistă Giurgi.
A. Categoria de folosinta	Data referitore la tere Suprafata din masuratori (mp)  102498 mp	19.49 233.40  MC 8804 / 9049  The state of t	Mentiuni  TERENUL ESTE NEIMPREJMUIT



#### APITHE

2.45. Μαρούσι + 15 - 82 584 - 16 - 80 584

Ακριβές φωτοτυπικό αντίγραφο από το επίσημο, το οποίο επικυρώνω